

Wipro Lighting and Igor Announce Intelligent Lighting and Smart Building Partnership at Lux Live

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London, U.K., November 13, 2018: Igor, Inc. and [Wipro Lighting](#), part of Wipro Enterprises Limited have entered into an OEM agreement to license Igor technology for the Wipro Power-over-Ethernet (PoE) Connected Lighting product line. The agreement enables Wipro to sell Igor-enabled lighting fixtures globally with exclusive lighting partner rights in India.

Wipro Lighting, a pioneer in smart lighting products in India, is among the largest lighting companies in the country. It is synonymous with innovative lighting solutions for indoor and outdoor across many different industries, such as retail, commercial offices, healthcare, and others. In October of 2018, Frost & Sullivan recognized Wipro with the “Connected Lighting Company of the Year” award.

Igor’s [IoT Smart Building technology](#), recognized as a “disruptor” by Cisco, has been experiencing triple-digit growth both in the United States and in more than 24 international markets. Nexos, Igor’s trusted IoT Smart Building PoE-based platform, has a tightly integrated intelligent lighting application which will benefit Wipro lighting customers immediately. Igor’s technology has been installed in many different locations, from skyscrapers in Manhattan, NYC, to hotels in Europe, to schools and residential buildings across the country.

“The partnership between Igor and Wipro comes naturally,” said Steven L’Heureux, CEO of Igor, “Wipro brings tremendous depth in lighting knowledge and Igor brings the innovative PoE software and hardware needed to make Wipro’s intelligent lighting offerings best-in-class and a global leader.”

Anuj Dhir, Vice President and Business Head, Commercial Lighting Business of Wipro says: “Our collaborations with International Lighting Technology Companies for providing solutions on our **Internet of Lighting (IoL)**TM platform have immensely benefitted our customers. Partnership with Igor is an important step in our PoE journey. It will ensure we are at the cutting edge of the PoE technology revolution and offer the best solutions to our customers.”

Together, Igor and Wipro have already successfully executed a large PoE lighting project in India with a Global 100 technology company. With significant computability and complementary strengths, the two companies already share a robust pipeline and anticipate making several significant project announcements in

2019.

PoE lighting has significant advantages due to the two-way data transmission that CAT5e/6 cables provide. With the Igor's technology, Wipro's PoE-powered lighting immediately reaps the following benefits:

- Low-voltage cable is more cost effective, easier and safer to install, and provides maximum flexibility for future changes or renovations. Independent studies have shown installation saving between 7% - 23%, depending on the side of the project.
- Granular controls and real-time data analytics to maximize energy saving, optimize lighting levels, and provide maximum lighting comfort to the building's occupants
- Global compatibility and connectivity since PoE cabling is an international standard
- Certified emergency lighting using Igor's patented centralized PoE emergency lighting solution
- The ability to expand from intelligent lighting into smart building applications using the same platform already installed, Igor's PoE-based IoT smart building platform, Nexos.